



**COMMONWEALTH of VIRGINIA**  
**DEPARTMENT OF MEDICAL ASSISTANCE SERVICES**  
 600 East Broad Street, Suite 1300  
 Richmond, VA 23219

**Evaluation Criteria & Weights**  
**RFP 2005-01**

Criteria	Proposed Weights
<b>1. Experience of the Offeror in brokering transportation and other human services in rural and urban areas. This includes knowledge of: area(s) served including geography, roadways, and mileage distances; community resources; and other components of transportation services</b>	<b>15%</b>
a) Experience of the Offeror in brokering transportation services	
b) Experience of the Offeror in working with indigent populations on transportation services, particularly Medicaid populations	
c) Experience in managing a diverse transportation network	
d) Experience of the Offeror in working in a variety of urban, suburban and rural transportation settings	
e) Experience of the Offeror in developing productive relationships with public, private and not-for profit community organizations regarding common transportation issues	
<b>2. Demonstration in the written proposal of the Offeror's ability, facilities and capacity to provide all required services in a timely, efficient and professional manner.</b>	<b>35%</b>
a) Clarity and thoroughness of the Offeror's proposal in addressing the components of the RFP and implementing them	
b) Proposed project management of the resources available to the Offeror for meeting the requirements of the RFP	
<b>3. Experience and expertise of specific staff assigned to the contract.</b>	<b>15%</b>
a) Prior experience of staff with similar projects	
b) Qualifications of staff	
c) Appropriateness of the relationship between staff qualifications and assigned responsibilities	
<b>4. Quality of References</b>	<b>15%</b>
a) References who clearly address the nature of the work performed by the contractor	
b) References who exhibit satisfaction with the work performed by the contractor	
c) Contacts for other contracts who exhibit satisfaction with the work performed by the Offeror	
<b>5. Cost</b>	<b>20%</b>
a) The reasonableness of the proposal relative to the expected services to be provided	
b) The PMPM cost proposal (Attachment I) and Initial Start-up Costs (Attachment F)	

**TOTAL      100%**

**Posted: March 25, 2005**